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W. N. Erwin

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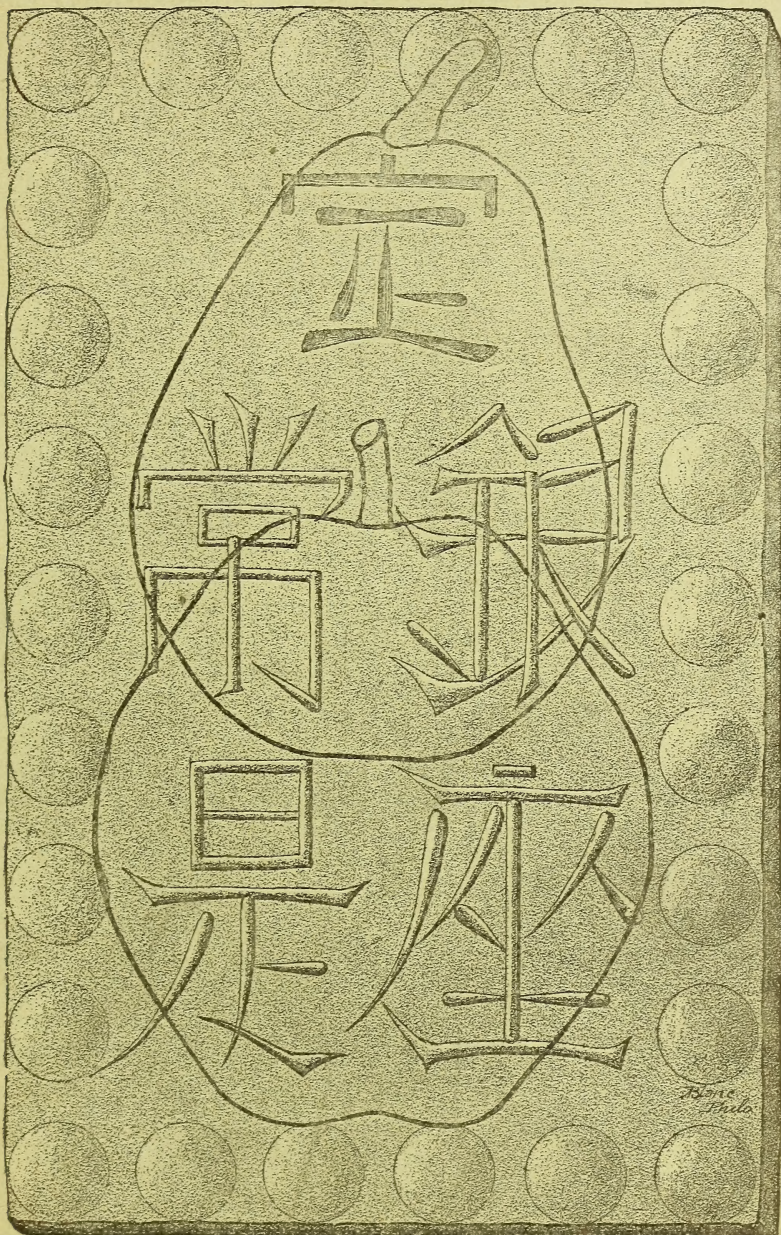
# THE PRACTICAL NURSERYMAN.

A TRADE JOURNAL.

Vol. 5.

HUNTSVILLE, ALA., JANUARY, 1897.

No. 1



To Nurserymen, Florists and Seedsmen.





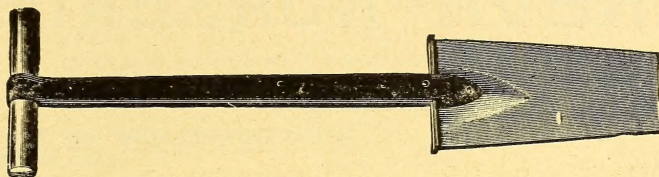


# APPLE ROOT GRAFTS. APPLE SEEDLINGS.

Our special Wholesale Winter List is now ready and will be sent on application. How to grow and handle Apple Seedlings. How to put up Grafts and care for them so that they will grow. Illustrates whole and piece-root grafts, etc.

**F. W. WATSON & CO.,**  
TOPEKA, KAN.

(5312)



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## APPLE, PEACH, CHERRY, PEAR, PLUM, Etc.

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
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At OTTAWA, KAS., offers the following for Fall of 1896: 100,000 CONCORD GRAPES, 1 year, No. 1. 15,000 IVES SEEDLING, 1 year, No. 1. Also a general assortment of Currants, Gooseberries, Raspberries, Blackberries and Strawberries. Also a choice general assortment of nursery stock. Correspondence and orders solicited.

[694]

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LARGE STOCK OF

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SPECIAL PRICES ON CAR-LOAD LOTS.

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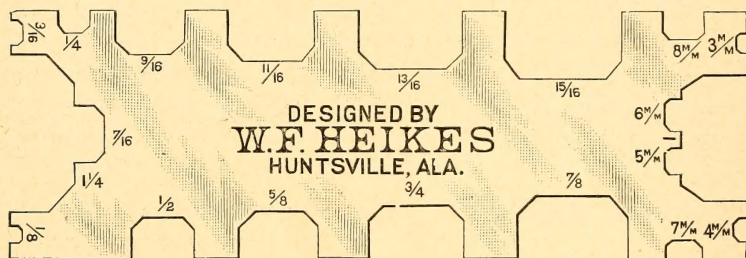
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A full line of first-class nursery goods. Address

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**NURSERYMEN'S CALIPER— $\frac{2}{3}$  SIZE.**

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The shortest connecting link between the great fields of the North and West and the cotton belt of the South and the fruitful products of the South and West.

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*G. R. KNOX, G. F. Agt., and W. L. DANLEY, G. P. & T. Agt.,*  
NASHVILLE, TENNESSEE.

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# THE PRACTICAL NURSERYMAN.

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Vol. 5.

HUNTSVILLE, ALA., JANUARY, 1897.

No. 1

## THE PRACTICAL NURSERYMAN.

PUBLICATION OFFICE:

HUNTSVILLE,

ALABAMA.

W. F. HEIKES, Editor and Manager.

Issued Monthly. Sent only to those in the trade. We do not solicit subscriptions. If you value THE PRACTICAL NURSERYMAN, please accept it with our compliments. Our circulation covers a list of 2200 selected names of customers and correspondents, made up through many years of active wholesale business. Every name represents a buyer of nursery stock, and this list contains only the names of those who buy at wholesale.

Advertisements 10c. a line agate; \$20.00 a page; one-half page \$10.00; one-fourth page \$5.00. Advertisements must be handed in one week before the day of publication. Advertisements for less than \$5.00 will not be accepted. Discounts: 3 times 5 per cent.; 6 times 10 per cent.; 12 times 25 per cent.

The circulation of this Journal will be confined strictly to Nurserymen, Florists and Seedsmen, and only invited advertisements of articles pertaining specially to these trades will be inserted.

### The Kieffer Pear and Kindred Sorts.

JOSEPH MEECHAN.

It is now twenty years since the Kieffer pear was first brought to public notice, the occasion being the Centennial Exhibition at Philadelphia, in 1876. Mr. Kieffer, the originator, exhibited the fruit there, and it received a first-class recommendation from the judges. Ever since that time it has been both lauded and defamed, and even at the present time public opinion is by no means unanimously in its favor. But there are more who speak for its good qualities now than there used to be. It has got to be better understood how to ripen it and how to grow it, both of which have a great bearing on its quality. For my part, I think there are lots of better sorts, and in a collection of some dozen sorts grown for home use I do not give it a place. But there is no question of there being a public demand for its fruit, a demand which is a growing one, and were I planting for commercial purposes the Kieffer would be well represented in the collection. Its prodigious production of fruit

is one good point which goes a long way with most persons. Every nurseryman knows that the mass of his customers prefer quantity to everything else, no matter whether it be in the matter of fruit or in the size of an ornamental tree. This is more pronounced in those who have their living to provide for than in others. In this respect the Kieffer surpasses all other trees of its kind, its tendency being to overbear always. Next to this good point is that of its season of ripening, which is October here. The fruit can be kept until Christmas; and it is in not keeping it late enough that so many fail to eat it at its best. It is a good keeper, and does not rot quickly. Long after they appear to be fully ripe they may be kept, and will be the better for it. Many persons are disappointed at it because of its bitter skin. The fruit should always be pared to get rid of the skin. Beneath it, when quite ripe, is a juicy pear, which to many is very refreshing. It has been well settled that many of the hard, small fruits of it seen in the market are the product of half-starved trees, or those which have been permitted to overbear. When the fruit sets so close as to touch each other, every other one, or more, should be thinned out. It is better to have a smaller number of fine pears than a larger number of small ones. Treated in this way and the tree well fed, the fruit is a taking one and a profitable market one.

The LeConte is from the Chinese sand pear, as the Kieffer is, but save in shape, which resembles the other to some degree, it is not much like it. It is to-day the leading pear of the far South, where it thrives admirably. As it ripens early, the fruit finds its way to Northern markets to some extent. In quality, as grown in the North, it is not first-class. It reminds me of the Vicar pear, a sort much grown for preserving chiefly, but yet of fair quality when well ripened. As with the Kieffer, it is a great bearer, and room may be given it on that account, but there are a good many better ones in cultivation in the North.

Garber is another of this type, having much of the Kieffer look in the fruit. It has not been so widely distributed as it should be. Some fruit which was sent to me last year impressed me as being better than the Kieffer.—Texas Farm and Ranch.



# The Huntsville Wholesale Nurseries.

JESSIE S. MOSS, PROPRIETOR.

W. F. HEIKES, MANAGER.

REFERENCES: W. R. Rison &amp; Co., Bankers, Huntsville, Ala., and the Mercantile Agencies

ADDRESS ALL CORRESPONDENCE TO

**W. F. HEIKES, MANAGER,**

HUNTSVILLE, ALABAMA.

## Fall of 1896 and Spring of 1897.

The publication of this list abrogates previous quotations.

Except where prices are agreed upon, these quotations are subject to change without notice.

See Terms and Conditions governing these quotations on another page.

### GRADE-COUNT QUOTATIONS.

Should the grade ordered be sold, state whether the next higher or lower grade may be substituted

PEARS, Standard,	Easter	Editor.	Eldest.	Elicit	Empire.	Entrap	Enrich
	1 to 1½ in. Extra. Per M \$35 " C 10	5 to 7 feet. ¾ to 1 in. Per M \$70 " C 7.50	5 to 7 feet 11-16 to ¾ Per M \$35 " C 7	5 to 6 feet ¾ to 11-16 Per M \$55 " C 6.50	4 to 5 feet 9-16 to ¾ Per M \$30 " C 6	4 to 5 feet ¾ to 9-16 Per M \$45 " C 5	3 to 4 ft Per M \$40 " C 5
Kieffer.....	1020	20540	8890	..	..	..	..
LeConte.....	24	226	..	..	..	..	..

These were very strong, handsome one-year trees, mostly 4 to 5 feet high, and many of them ¾ inch calibre. They were grown from root-grafts, transplanted at one year old, cut back to the ground and one shoot allowed to grow. They have the appearance of two-year buds, and are very fine roots and tops.

Grafted on French Seedlings or own roots, as may be preferred.

PEARS, Standard,	Edible.	Edifice	Enlarge	Elbow	Elegy	Engage	Eface.
	1 to 1½ in. Extra. Per M \$30 " C 10.50	5 to 7 feet ¾ to 1 in. Per M \$70 " C 9	5 to 7 feet 11-16 to ¾ Per M \$35 " C 7.50	5 to 6 feet ¾ to 11-16 Per M \$35 " C 6	4 to 5 feet 9-16 to ¾ Per M \$30 " C 6	4 to 5 feet ¾ to 9-16 Per M \$45 " C 5	3 to 4 ft. Per M \$40 " C 5
Bartlett.....	170	4880	3200	3300	1300	..	1400
Bessemlanka.....	..	80	215	230	230	380	250
Garber.....	370	4010	1730	1480	520	370	250
Gakovska.....	15	990	640	470	320	400	215
Clapp's Favorite.....	..	190	..	164	50	120	110
Idaho.....	160	650	..	..	..	..	..
B. d'Anjou.....	..	440	360	250	..	..	..
Buffum.....	..	360	460	160	110	100	40
Winter Bartlett.....	20	230	240	10	60	10	20
Vermont Beauty.....	..	40	130	110	100	50	70
Howell.....	..	120	295	..	..	..	..
Lawrence.....	95	540	250	100	120	80	100
	Pr C \$15	Pr C \$13.50	Pr C \$12.50	Pr C \$10	Pr C \$9.50	Pr C \$8.50	Pr C \$7.50
Golden Russett.....	220	330	..	..	20	10	20
Canner's Hybrid.....	50	320	..	..	30	10	20
Koonce.....	60	840	280	..	950	430	280



## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

In this issue of our price list we show the numbers, sizes and prices in all varieties remaining unsold to date. Correspondents should, however, give us the privilege of substituting varieties, sizes and prices, as far as it can be allowed, if in a hurry for shipment, as we do not substitute as a rule, without permission.

**DISTRIBUTING POINTS.**—We are making St. Louis, Mo., Rochester, N. Y., and Philadelphia, Pa., distributing points; and will deliver free of freight charges to transfer companies, at either of these places, all orders in car lots, or in less than car lots, to be shipped from Huntsville early in Spring and placed in cold storage, so that customers can get their trees early and at a day's notice when shipment is desired.

Orders should be sent in as early as possible to insure a good assortment, as our surplus is less than usual.

**CUT PRICES AND COMPLIMENTARY PRICES.**—We intend to make a first price on our surplus left on hand March 1st, and will not cut prices nor sell anything at "complimentary prices," as we have done heretofore in closing out at St. Louis.

We have orders from three New Jersey customers who have planted our Kieffers on "own roots" several years since, saying they found them superior as orchard trees to Kieffers received from other nurseries. The three orders aggregate 3500. We have a few thousand more of these trees to sell.

We have a few hundred extra plants of Empress of China Rose at Biloxi for sale at \$7.00 per 100.

PEARS, Standard.	<i>Facile.</i>	<i>Famous.</i>	<i>Farmer.</i>	<i>Farther.</i>	Notice that we quote a large stock of Garbers. They could not be finer at one year old. The Garber is a fit companion to the Kieffer, and is steadily increasing in popularity.
	5 to 6 feet	4 to 5 feet	3 to 4 feet	2 to 3 feet	
One Year Buds.	Pr M \$100	Per M \$35	Per M \$75	Per M \$60	
	" C 12.50	" C 11.50	" C 10	" C 7.50	
Bartlett.....	300	270	..	..	
Early Harvest.....	500	..	..	..	
Garber.....	5630	2190	..	..	
Canners (Japan).....	350	300	220	..	
Golden Russ. (Japan)	250	270	190	..	

PEARS, Standard.	<i>Ferret.</i>	<i>Falter.</i>	<i>Fiddler.</i>	<i>Fickle.</i>	<i>Folly.</i>
	5 to 6 feet	4 to 5 feet	3 to 4 feet	2 to 3 feet	1 to 2 feet
One Year.	Per M \$30	Per M \$40	Per M \$35	Per M \$25	Per M \$20
Cuttings & grafts.	" C 7	" C 7	" C 6	" C 5	" C 3
Not branched.					
Kieffer .....	1250	6000	3000	10900	7,000

PEARS, Standard.	<i>Fasten.</i>	<i>Fathom.</i>	<i>Fellow.</i>	<i>Festal.</i>	<i>Fetter.</i>	Grown at Biloxi, Miss. Freight must be paid from there. These trees were grown from cuttings and transplanted at one year old. The roots are very fine.
	5 to 6 feet	4 to 5 feet	3 to 4 feet	2 to 3 feet	1 to 2 feet	
One Year	Per M \$50	Per M \$40	Per M \$35	Per M \$25	Per M \$20	
Transplanted.	" C 7	" C 5	" C 4.50	" C 3	" C 3	
LeConte.....	1600	1800	15000	10000	5000	

PEARS, Standard.	<i>Event.</i>	<i>Evade.</i>	<i>Evict.</i>	<i>Evening.</i>
	5 to 6 feet	4 to 5 feet	3 to 4 feet	2 to 3 feet
One Year.	Pr			
Special Varieties.	" C 20	" C 16	" C 12.50	
Little if any bran.				
Koonce.....	1500	1850	630	220
Lincoln Coreless.....	200	320	140	50
Lincoln.....	150	170	120	20

PEARS, Dwarf.	<i>Gulley.</i>	<i>Gamble.</i>	<i>Garnet.</i>
	3 to 4 feet	2 to 3 feet	1 to 2 feet
	9-16 to %	7-16 to 9-16	
Two Years.	Per M \$35	Per M \$25	Per M \$20
	" C 6	" C 3	" C 3
Duchess d'Angouleme.	3500	2600	2200

The Duchess d'Angouleme still retains its reputation of being the most desirable and profitable among the varieties of pears grown as dwarfs.

## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

Notice the low prices we make on Japan Plums, 2 years old. They are very fine trees.

We have a good supply of Apple Seedlings now ready for shipment at Huntsville. We will make low prices for shipment either from Huntsville, Shenandoah, Iowa, or Wymore, Nebraska.

See our quotations on one year Kieffer Pears for very low figures, reduced since our last issue.

PLUMS. 2 Years.	Hammer. 5 to 6 feet ¾ to 1 in. Per M \$90 Well branched.	Happen. 5 to 6 feet 11-16 to ¾ Per M \$85 " C 10	Harden. 5 to 6 feet ¾ to 11-16 Per M \$80 " C 9	Harrow. 4 to 5 feet 9-16 to ¾ Per M \$70 " C 8	Hasten. 4 to 5 feet ½ to 9-16 Per M \$60 " C 7	Hatter. 4 to 5 feet 7-16 to ½ Per M \$50 " C 6	Haven. 3 to 4 ft. " C 4
Cheney.....	2370	3500	1510	2000	2520	2720	3330
DeSoto.....	1570	2140	3100	1230	2490	1000	1260
Forest Garden.....	2560	3210	2210	1410	3100	2500	1910
Hawkeye.....	2690	1610	2700	1250	2250	2440	3000
Quaker.....	1250	800	600	900	770	650	570
Rockford.....	240	260	270	230	120	90	40
Waver.....	1370	600	1200	1400	1000	950	550
Wolf.....	1590	1980	1710	1100	2300	1800	1770
Wyant.....	310	290	210	230	150	110	30

SPECIAL PRICES.—Stoddard, \$25 per 100.

PLUMS. 2 Year.	Higgle. 1 to 1½ in. Extra. Per M \$70 Well branched.	Hillock. 5 to 6 feet ¾ to 1 in. Per M \$65 " C 7.50	Hickory. 5 to 6 feet 11-16 to ¾ Per M \$55 " C 7	History. 5 to 6 feet ¾ to 11-16 Per M \$55 " C 6	Hidden. 4 to 5 feet 9-16 to ¾ Per M \$50 " C 6	Hiding. 4 to 5 feet ¾ to 9-16 Per M \$45 " C 5
Yellow Japan.....	1600	1010	540	310	150	110
Berkmans.....	890	540	370	220	140	90
P. Simoni.....	1540	300	810	720	510	170

CRICKSAW PLUMS. 1 Year.	Knawish. 5 ft. & up. 11-16 & up Per M \$80 Branched.	Knitting. 5 to 6 feet ¾ to 11-16 Per M \$70 " C 8	Knotty. 5 to 6 feet 9-16 to ¾ Per M \$60 " C 7	Knawing. 4 to 5 feet ½ to 9-16 Per M \$60 " C 6	Knuckle. 4 to 5 feet 7-16 to ½ Per M \$55 " C 5	Koran. 3 to 4 feet " C 4	Kitchen. 2 to 3 ft. " C 3
Pottamattamie.....	510	740	730	870	720	2210	1010
Robinson.....	320	150	330	360	710	1650	1010
Wild Goose.....	..	..	..	300	830	1100	560
Golden Beauty.....	Pr C \$12.50	Pr C \$11.50	Pr C \$10	Pr C \$8.50	Pr C \$7.50	Pr C \$7	Pr C \$6.50
Chas. Downing.....	150	310	440	80	180	470	1090
Milton.....	150	310	440	970	1060	1120	730

ORIENTAL PLUMS. 1 Year.	Lesson. 5 ft. & up. 11-16 & up Per M \$90 Branched.	Letter. 4 to 6 feet ¾ to 11-16 Per M \$80 " C 9	Liking. 4 to 5 feet 9-16 to ¾ Per M \$70 " C 8	Limber. 4 to 5 feet ½ to 9-16 Per M \$65 " C 7	Limpid. 4 to 5 feet 7-16 to ½ Per M \$50 " C 6	Linger. 3 to 4 feet " C 5	Liquor. 2 to 3 ft. " C 4
Abundance (Botan)...	350	300	1390	840	820	280	2950
Berkmans (Sw Botan)...	10	90	120	40	10	..	20
Burbaak.....	560	720	1770	3160	790	380	2050
Burg.....	..	20	40	120	210	160	230
Chabot.....	..	50	10	70	30	..	80
Kelsey.....	..	..	..	..	..	..	40
Korr (Hattonkin No. 2)...	30	70	310	430	400	..	680
Maru.....	..	40	40	40	60	..	60
Normand.....	240	230	90	90	140	40	140
Ogon.....	..	..	..	..	..	140	740
Satsuma (Blood).....	..	1540	2420	2900	5430	3000	1000
Strawberry.....	10	30	70	150	130	260	310
Willard.....	..	..	..	..	..	..	490
Yellow Japan.....	10	10	10	..	..	..	66
Bailey.....	50	70	120	170	200	230	110

SPECIAL.	Pr C \$15	Pr C \$13.50	Per C \$12.50	Pr C \$11.50	Pr C \$10	Pr C \$9	Pr C \$8.50
Wickson.....	..	..	..	..	..	..	150
Red June.....	Pr C \$12.50	Pr C \$11.50	Pr C \$10	Pr C \$9	Pr C \$8	Pr C \$7	Pr C \$6.50
Red Nagate.....	..	..	..	..	140	120	700
	..	..	..	..	..	..	1200

Satsuma in lots of 300 or more, 7-16 to ¾, \$45 per 1000; 3 to 4 feet, \$30; 2 to 3 feet, \$25 per 1000.



## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

Notice our prices on Kieffer Pears. They are very fine two-year-olds. We can supply them on French Pear seedlings or on own roots. We have no large stock of them, but will sell them at the low prices quoted while they last.

We have a few thousand Japan Pear seedlings for sale. No. 1, 3-16 to  $\frac{3}{4}$ , very fine for grafting, at \$10.00 per 1000.

## CHERRY TREES! CHERRY TREES!

UNTIL FEBRUARY 15TH, IF NOT SOONER SOLD, WE WILL MAKE SPECIAL PRICES ON CHERRY TREES, 2 YEARS OLD, IN LOTS OF NOT LESS THAN 1000 AND IN CAR LOTS. WRITE FOR PRICES AT ONCE.

CHERRIES. 2 Yrs	Object.	Oblige.	Oblong.	Octave.	Office.	Onward.	Oppose
	3 ft. & up. $\frac{3}{4}$ to 1 in.	5 to 6 feet 11-13 to $\frac{3}{4}$	4 to 5 feet $\frac{3}{4}$ to 11-16	4 to 5 feet 9-16 to $\frac{3}{4}$	4 to 5 feet $\frac{3}{4}$ to 9-13	3 to 4 feet	2 to 3 ft
Well branched.	Per M \$35 " C 7.50	Per M \$50 " C 7	Per M \$40 " C 5	Per M \$35 " C 4.50	Per M \$30 " C 4	Per M \$25 " C 3	Per M \$20 " C 3
B. Tartarian.....	230	200	250	340	380	710	150
Dyehouse.....	2:21	2760	620	140	2200	1600	510
Early Richmond.....	17900	10900	12670	7420	4800	7500	5300
Eng. Morello.....	..	..	..	..	..	..	..
Early Russian.....	..	290	250	360	500	530	320
Early Lamaurie.....	950	370	390	430	460	370	270
Gov. Wood.....	710	410	440	650	300	80	240
Montmorency, Large.....	5800	5040	3710	4700	3900	2600	1200
Olivet.....	1830	1200	1130	2150	1190	2070	750
Lutovka.....	2300	1840	1010	1730	950	1230	710
Vladimir.....	1320	610	520	910	540	820	750
Wragg.....	..	..	5200	..	..	..	..

The Early Lamaurie belongs to the H. & B. class, very hardy and prolific. Ripens with or before Early Purple Guigne; color black. Holds its foliage better than any other in the South.

MULBERRIES. 2 Yrs.	Wabble.	Wagon.	Wander.	For Spring delivery we will supply these Mulberries from Huntsville or St. Louis. If wanted for Fall delivery, they must go from Biloxi, Miss. They are well matured, hard and sound to the tips.
	5 ft. & up. $\frac{3}{4}$ to 1 in.	5 to 6 feet $\frac{3}{4}$ to $\frac{3}{4}$	4 to 5 feet 9-16 to $\frac{3}{4}$	
Well Branched.	Per M \$130 " C 12.50	Per M \$30 " C 9	Per M \$75 " C 8	
New American.....	660	320	90	
Downing.....	1500	210	110	

QUINCES. 2 Yrs.	Tactics.	Tadpole.	Tuffy.	Tangle.	Our Quinces are all grafted from wood cut from bearing trees, so that we know them to be genuine. It is impossible to keep a lot of budded quinces pure.
	4 to 5 feet $\frac{3}{4}$ to 11-13	4 to 5 feet 3-16 to $\frac{3}{4}$	3 to 4 feet $\frac{1}{2}$ to 9-13	2 to 3 feet	
	Per M \$80 " C 9	Per M \$75 " C 8	Per M \$65 " C 7	Per M \$35 " C 5	
Orange.....	3560	1210	1410	3400	
Meech.....	2530	1210	2300	2500	

These two-year-old Quinces were headed back to 18 inches in Spring and are uniformly branched and handsome, except the 2 to 3 feet size, which are more or less branched.

QUINCES. 1 Year.	Tangent.	Tackle.	Tattle
	3 to 4 feet	2 to 3 feet	1 to 2 feet
Transplanted.	Per M \$80 " C 7	Per M \$45 " C 5	Per M \$35 " C 4
Orange.....	5680	3500	2100
Meech.....	2100	1800	400

ORANGE AND MEECH QUINCE—In thousand lots one year from graft, for "Lining out," cut back to 10 inches, per 1000, \$20.00.

JAPAN PEAR SEEDLINGS—No. 1, 3-16 to  $\frac{3}{4}$ , \$10 per 1000.

APPLE SEEDLINGS—No. 1 and No. 2. Ready for delivery at Huntsville, Shenandoah, Iowa, or Wymore, Neb. Write for prices.

MOSS, baled in Wire at Wisconsin points. Special figures.

## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

We make special prices on Orange and Meech Quince grafts one year old in thousand lots for "Lining out." Our stock is pure. We propagate them only by grafting, and they are not liable to mixture as they are when budded.

We wish our customers to keep in mind, when considering prices offered by others, that we hold to our high standard in grading and quality of our stock and that we ship promptly and handle trees in a better manner than any one else in the trade.

Our customers all say that our Cherry trees are better rooted and better graded than any that can be had elsewhere.

Notice our quotations on Grape Vines. We are selling as low as any responsible firm, and the quality of our vines cannot be excelled.

## GRAPE VINES.

These vines are grown for us by one of the most successful growers of grape vines at Fredonia, N. Y. We guarantee them equal to the very best produced in quality and grade.

Leading Varieties.	First-class, one year. Marshall.		First-class, two years. Mantel.	
	Per 100	Per 1000	Per 100	Per 1000
Agawam (Rog. No. 15).....	\$ 1 80	\$ 16 00	\$ 2 80	\$ 25 00
Barry (Rog. No. 43).....	11 00	100 00	16 00	150 00
Black Eagle.....	8 00	70 00	11 00	100 00
Brilliant.....	50 00	400 00	70 00	600 00
Brighton.....	2 80	25 00	3 30	30 00
Catawba.....	1 50	12 00	2 00	18 00
Champion or Talman.....	1 50	11 00	1 80	16 00
Concord.....	1 00	9 00	1 50	13 00
Cynthiana.....	6 50	60 00	9 00	80 00
Delaware.....	2 20	20 00	3 00	27 00
Diamond.....	2 20	20 00	3 30	30 00
Dracut Amber.....	2 20	20 00	3 30	30 00
Duchess.....	2 80	25 00	4 00	37 00
Eaton.....	4 00	35 00	5 50	50 00
Early Ohio.....	14 00	125 00	20 00	175 00
Early Victor.....	2 80	25 00	4 50	40 00
Elvira.....	1 50	12 00	2 00	18 00
Empire State.....	2 20	20 00	3 30	30 00
Göthe (Rogers' No. 1).....	6 50	60 00	10 00	90 00
Green Mountain.....	16 00	150 00	20 00	175 00
Hartford.....	2 20	20 00	3 30	30 00
Hebermont.....	7 00	65 00	10 00	90 00
Ives.....	1 50	12 00	2 00	18 00
Jessica.....	6 50	60 00	10 00	90 00
Lady.....	3 50	30 00	5 00	45 00
Lindley (Rog. No. 9).....	1 80	16 00	3 00	25 00
Lutia.....	10 00	90 00	16 00	150 00
Martha.....	2 20	20 00	3 30	30 00
Massasoit (Rog. No. 3).....	3 00	27 00	4 50	40 00
Merrimac (Rog. No. 19).....	2 80	25 00	4 00	37 00
Moyer.....	2 80	25 00	4 00	37 00
Moore's Early.....	2 20	20 00	3 30	30 00
Mo. Reissling.....	2 20	20 00	3 50	30 00
Niagara.....	1 50	12 00	2 00	17 00
Norton.....	6 50	60 00	9 00	80 00
Perkins.....	4 50	40 00	6 50	60 00
Pocklington.....	1 50	12 00	2 00	18 00
Prentiss.....	5 50	50 00	8 00	75 00
Salem.....	1 80	16 00	2 80	25 00
Vergennes.....	2 20	25 00	3 30	30 00
Wilder.....	3 00	25 00	4 00	37 00
Woodruff Red.....	11 00	100 00	16 00	150 00
Worden.....	1 50	12 00	2 00	17 00
Wyoming Red.....	2 20	20 00	3 30	30 00

No. 2 one-year vines, two-thirds the price of No. 1 one-year. (Marble.)

Two-year No. 1½ vines, of most kinds, one-half between price of two-year No. 1 and one-year No. 1. (Madame.)

Grape vines f. o. b. at Fredonia, N. Y.

TRADE DISCOUNTS ON GRAPE VINES.—\$3.00 to \$10.00 worth at 100 rates. \$10 to \$25.00 worth at 1,000 rates. \$25.00 to \$100.00 worth 10 per cent. discount from 1,000 rates. Over \$100.00 worth, send list for Special Prices.



## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

This is the nurseryman's paradise. There are no injurious insects on nursery stock, no slugs on pears, no aphids on cherries nor peaches, no San Jose scale on anything. There are some borers in the roots of peach trees, but everybody knows how to get them.

Our reasons for charging more for Peach trees north of the Ohio River are that we must pay freight to distributing points, whilst our Southern customers pay freight from Huntsville, and that for shipments to Northern points we are usually required to dig early or place in cold storage in Spring, all of which is expensive, and the low prices we quote on Peach trees to Southern points cannot bear it. We make no additional charge for other trees for Northern points.

PEACH TREES.	Rancor.	Ransom.	Rattle.	Rebate.	Recite.	Render.	Resourc
One Year.	5 ft. & up	4 to 6 feet	4 to 6 feet	4 to 5 feet	3 to 4 feet	2 to 3 feet	1 to 2 ft.
On Peach Stock.	$\frac{3}{4}$ to 1 in.	$\frac{5}{8}$ to $\frac{3}{4}$	9-16 to $\frac{3}{4}$	$\frac{1}{2}$ to 9-16	Under 7-16		
	Per M \$10	Per M \$10	Per M \$15	Per M \$30	Per M \$25	Per M \$20	Per M \$12.50
	" C 6.50	" C 6.50	" C 5	" C 4.50	" C 4	" C 3	" C 2

TEN DOLLARS PER 1000 ADDITIONAL TO THESE QUOTATIONS ON PEACH TREES GOING NORTH OF THE OHIO RIVER, EXCEPT LAST TWO GRADES.

Alexander.....	1070	380	..	..	2500	6470	1690
Albright's October.....	18	50	80	90	150	500	230
Amsden.....	300	..	60	..	800	1400	1000
Amelia.....	60	210	210	380	650	5222	740
Blood Cling.....	..	..	..	..	170	1030	1050
Belle of Ga.....	20	50	160	210	350	1200	1700
Beer's Late.....	..	..	10	10	90	230	590
Beer's Smock.....	10	..	..	..	1020	2200	2690
Bokara.....	..	..	..	..	..	2450	2040
Carpenter's Cling.....	20	..	..	..	350	920	900
Chinese Blood.....	..	20	20	70	150	450	380
Chinese Cling.....	..	..	30	..	340	1530	1400
Champion.....	..	..	..	..	500	1580	1120
Crosby.....	..	..	..	..	6850	7450	5930
Columbia.....	..	10	40	60	560	820	760
Crawford's Early.....	..	..	..	..	3560	5720	6880
Crawford's Late.....	40	60	..	..	1540	2690	4620
Early Barnard.....	80	200	210	300	1010	5500	2310
Early Rivers.....	100	..	..	..	320	1590	2550
Early Tillotson.....	200	300	150	340	1320	2500	3300
*Elberta.....	..	..	..	..	..	16600	9700
Early Canada.....	40	70	100	80	240	850	1030
Family Favorite.....	10	150	150	470	1560	2180	830
Foster.....	40	70	40	..	2250	2560	1280
F. St. John.....	210	..	..	..	2030	3100	7350
Gold Dust.....	530	..	..	210	590	1070	870
Globe.....	..	..	..	..	310	2260	1740
Gen. Lee.....	..	..	..	..	650	1070	710
Gold Drop.....	100	..	60	..	530	690	490
Hyne's Surprise.....	..	..	..	..	450	2140	260
Hales' Ea.....	..	..	..	..	680	2450	1160
Hill's Chill.....	30	80	..	..	2690	3690	4326
Heath Cling.....	..	..	..	..	..	1580	1570
Jessie Kerr.....	..	..	40	..	600	1750	1100
Japan Blood.....	50	50	30	110	..	260	150
Lady Ingold.....	270	560	50	630	1080	1080	1790
Levy's Late.....	30	..	..	300	960	1330	1050
Lemon Cling.....	..	..	..	..	1300	3250	1450
Mamie Ross.....	390	360	100	160	600	240	210
Mary's Choice.....	40	..	..	..	1700	950	2900
Mt. Rose.....	30	..	..	..	1250	3570	5520
Michigan Early.....	..	..	..	..	..	385	180
Old Mixon Free.....	300	350	90	100	510	390	210
Onderdonk.....	120	280	90	70	..	140	160
Picquet's Late.....	30	130	..	..	390	580	120
Pratt.....	15	20	30	130	340	120	180
Reeve's Favorite.....	60	..	..	..	610	580	60
Salway.....	..	30	140	..	750	1270	720
Susquehanna.....	..	..	..	230	1200	1110	530
Stump.....	180	230	80	..	460	250	370
Snow's Orange.....	90	..	80	140	1060	1230	1260
Sneed.....	..	..	..	..	4500	4760	4900
Stephenson's Rareripe.....	40	..	..	..	300	20	..
Thurber.....	270	150	440	1220	3100	..	90
Tuskena.....	206	300	120	230	500	380	80
Wager.....	..	10	..	30	200	170	2060

\*Elberta, one cent additional to above prices, except on lightest grade.

				Per C \$7	Per C \$6.50	Per C \$6
Triumph.....	..	..	..	5770	2480	2180
Greensboro.....	..	..	..	..	110	140

HEIKES-BILOXI NURSERIES COMPANY PRICE LIST.

# Heikes-Biloxi Nurseries Company,

BILOXI, MISSISSIPPI.  
Capital Stock, Paid Up, \$20,000.

JESSIE S. MOSS, President,

MILTON MOSS, Vice-President

W. F. HEIKES, Secretary, Treasurer and Manager.

MANAGER'S OFFICE,

HUNTSVILLE, ALABAMA.

All Correspondence relating to Trees and Plants should be addressed to

W. F. HEIKES, MANAGER, Huntsville, Ala.

**STANDARD PEAR TREES--Two Years.**Kieffer, LeConte, Idaho,  $\frac{3}{4}$  to 1 inch, \$75; 11-16 to  $\frac{3}{4}$ , \$70;  $\frac{3}{4}$  to 11-16, \$30, 9-16 to  $\frac{3}{4}$ , \$50 per 1,000.**STANDARD PEARS--One Year.**

LeConte, 5 to 6 feet, \$10; 4 to 5 feet, \$10; 3 to 4 feet, \$30; 2 to 3 feet, \$25.

Kieffer and Garber, 2 to 3 feet, \$25 per 1,000.

**PLUMS--One Year, on Plum.**

Satsuma, Robinson, Pottawattamie, 5 to 6 feet, \$75; 4 to 5 feet, \$50; 3 to 4 feet, \$30 per 1,000.

**MULBERRIES--Very Fine.**New American and Downing, two years,  $\frac{3}{4}$  to 1 inch, \$100;  $\frac{3}{4}$  to  $\frac{3}{4}$ , \$30; \$75 per 1,000.

New American and Downing, one year, 6 to 8 feet, \$8; 5 to 6 feet, \$75; 4 to 5 feet, \$30 per 1,000.

**FIGS.**

Assorted, one year, 4 to 5 feet, \$3.50 per 100; 3 to 4 feet, \$3.00 per 100; 2 to 3 feet, \$7.00 per 100.

**PECANS--Budded and Grafted.--Stuart and Russell, 4 to 5 ft, \$1.25 each; \$100 per**

100; 3 to 4 feet, \$75. The finest paper shells on the Gulf Coast.

We have decided to make a grade of Roses called No. 1 $\frac{1}{2}$ . This grade will be made up of plants just under No. 1, such as do not have the required number of branches or slightly under weight and height. This grade will do to fill agents' orders where heavy grades are not required, and makes a very nice grade for potting off to sell in spring as blooming plants. Price 30 per cent. off the price of No. 1.

**ROSES--One Year. Own Roots, 2 to 4 Feet.**

		Per 10	Per 100	Per 1000
Hybrid Perpetuals, No. 1		\$ 75	\$ 6 00	\$ 50 00
Alfred Colombe	Fisher Holmes	L. Elant du Mt. Carmel		
Baron Prevost	Francois Levet	Marshall P. Wilder		
Baron de Bonstetten	Gen. Jacqueminot	Magna Charta		
Caroline de Sansal	John Hoppa	Paul Neyron		
Coquette des Alps	Jules Margottin	Vick's Caprice		
Coquette des Blancches	Joasine Hanet	Marquis Bocella		
Bourbons and Hybrid Teas, No. 1.	La Reine		75	6 00 50 00
Hermosa				
Climbing Teas, No. 1.		1 75	15 00	125 00
Marchal Niel, (Grafts)				
Mosses, No. 1		75	6 00	50 00
Blanche Moreau	Henry Martin	Luxemburg		
Blanche Robert	Capt. John Ingram	Mad. Albion		
Comtesse de Murinais		Salet		
Climbing Roses No. 1.		50	3 50	30 00
Baltimore Belle	Queen of the Prairie	Seven Sisters		
Climbing Roses, No. 1.		75	6 00	50 00
Gem of Prairie	Jules Margottin	Wm. Allen Richardson		
Victor Verdier				
Madame Plantier, No. 1.		50	3 50	30 00

NO. 2 PLANTS OF ABOVE VARIETIES FOR TRANSPLANTING AT ONE-HALF THE PRICE OF NO. 1. The op. of No. 2 plants will be cut back to 2 or 3 inches, as they are only intended for transplanting. Grown from cuttings. Price of boxes or bales to be added. Delivered at depot at Biloxi. Orders sent in by Northern customers for Spring delivery, we will pay freight to St. Louis, and hold in cold storage there until wanted. The No. 1 plants will have three or more branches and will be cut back to 24 to 30 inches. The roots are very fine.

Terms and conditions governing above quotations are the same as those given by the Huntsville Wholesale Nurseries.



## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

## Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

**RATES.**—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. Orders requiring 300 trees or more, and not less than 10 of a variety, will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

**SEASON.**—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

**SHIPPING DIRECTIONS.**—We respectfully beg our patrons to furnish us with explicit *directions as to shipping*, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. *But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.*

**RELEASE.**—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

**PACKAGES.**—The cost of package must be added to the prices quoted in this list, as follows:

Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

**PACKING.**—Goods will be packed in moss, and especial care taken to insure their arrival in the best condition.

**ASSORTMENTS.**—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

**CAUTION.**—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

**TERMS.**—Cash. When desired, we will allow 30 to 60 days from date of shipment, to responsible.

prompt-paying customers. Parties with whom we have had no business transactions, will save time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

**FORMS OF PAYMENT.**—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange", or add ¼ of one cent, to the amount of the bill for the cost of collection.

**GRADES.**—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.

**GUARANTEE OF GENUINENESS.**—While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

**ACCEPTANCE.**—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, without notice of complaint to us and without our orders for their disposition.



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Apple Trees, Peach, Cherry,  
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Correspondence invited.

**John Fraser, Prop.,**  
HUNTSVILLE, ALABAMA.

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Myrobolan Plum, 1 year 5 to 9 mm., \$140 per 100,000.

Myrobolan Plum, 1 year, 3 to 5 mm., \$30 per 100,000.

Pear, common, 1 year, 5 to 8 mm., \$300 per 100,000; well-branched roots.

Pear, common, 1 year, 4 to 6 mm., \$150 per 100,000; well-branched roots.

Pear, common, 1 year, 3 to 4½ mm., \$30 per 100,000; well-branched roots.

American Arborvitae, 5 years, transplanted, 20 to 30 inches, \$40 per 10,000.

American Arborvitae, 4 years, transplanted, 15 to 20 inches, \$30 per 10,000.

Angers Quince, 2 yrs., 5 to 9 mm., \$35 per 10,000.

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